



### Customer Benefits:

- >> AITUP is a National Guard program designed to implement better logistics practices
- >> AITUP maintains National Guard readiness before, during and after the mission
- >> Savi SmartChain improves asset visibility and utilization while increasing operational efficiency
- >> Automates real-time data on the location and condition of your assets
- >> Savi SmartChain Site Manager is an integrated system for data collection and network management

## Oregon National Guard

### Savi AITUP Solution for the National Guard

The Oregon National Guard has a dual mission of supporting both Federal and State requirements. Their Federal mission is to maintain properly trained and equipped units which are available for prompt mobilization for war, national emergency, or as otherwise needed. While at the State level the Oregon National Guard's mission is perhaps the most visible as responders to battle fires or helping communities deal with floods, tornadoes, hurricanes, snowstorms or other emergency situations. In support of these missions the Oregon National Guard has implemented an Automated Information Technology Utilization Program which is known as AITUP.



Oregon National Guard Image Gallery

### The AITUP Solution

AITUP is the National Guard's program for implementing tracking technologies such as bar code, RFID, GPS and sensors to enable more efficient supply chain and logistics processes. Savi supports the National Guard AITUP (Automated Information Technology Utilization Program), which leverages Radio Frequency Identification (RFID) to increase readiness, improve inventory management and asset utilization, identify asset maintenance needs and complete FEMA documentation.

AITUP will help the National Guard remain ready before, during and after the call to duty. Before the call, Savi can automate inventory management to reduce the time and expense of manual processes associated with inventory. During deployments and multi-state exercises, Savi can improve asset utilization across multiple states, ensuring efficient use of equipment. When the mission is complete, Savi Technology helps the Guard conduct reconstitution and recovery operations.

### The Oregon Project

The Oregon Project is a partnership between Savi Technology and the National Guard. Using Savi Technology Solutions this partnership establishes objectives in order to measure the results of the AITUP Solution. The goal is to be able to account, track, locate and report critical pieces of equipment and rolling stock within the Oregon Army National Guard quickly and effectively.

### National Guard's Current Method for Asset Tracking

- The Oregon National Guard requires cycle counting 10% of all assets on a monthly basis. This process does not allow the Guard at DCSLOG to know the current location of assets on long-term hand receipts. About 15% of a unit's property book is located at a UTES facility.
- Automated maintenance systems can tell when or if a vehicle is currently on dispatch or in the shop for maintenance. Only the maintenance portion is visible at the command levels and it is not a quick and easy reference system. A list must be reviewed, with knowledge of codes used, to determine availability and location.
- Tracking the movement and location of supplies and equipment is done manually on a whiteboard or spreadsheet with data relayed by email or telephone.

**Oregon National Guard enhancements using AITUP with Savi SmartChain\* Solutions provides**

- Near real-time data on the location of equipment in compounds which the Guard controls.
- Knowledge of when tagged pieces of equipment have left a project site within a set time frame without contacting the site.
- Ability to track the movement of equipment between the pilot sights in near real-time from a user’s desktop computer.
- Knowledge of when a tagged piece of equipment passes through a chokepoint and in which specific yard it is located.
- Receiving alerts and submitting queries from any NIPR-based computer system and sharing data with other authorized non-military users.
- Knowledge within 15 minutes if a tagged piece of equipment has arrived or left a reader-equipped site.
- Ability to visually display the last known location and the associated date and time of movement for each asset by integrating Savi’s SmartChain with Venom.
- The automation for delivery of important FEMA reports for asset reconciliation and cost reimbursements by using Savi’s SmartChain.
- Additional capabilities may be provided by Savi’s SmartChain including PBUSE asset reconciliation, asset kitting to preposition the relief and emergency kits plus multiple AIT solutions with using passive, barcode, GPS and UID applications.



\*Savi SmartChain Solutions bring an integrated approach to the National Guard by allowing them to manage assets, inventory and shipments both within facilities and throughout the global supply chain. Savi SmartChain leverages AIDC technologies such as bar code, UID, RFID, GPS and sensors to drive “just-in-time” operations.

**Where Can I Go to Learn More?**

To learn more, go to the Savi National Guard Solutions page at: <http://www.savi.com/national-guard.php>

Call 1-888-994-SAVI (7284), press “1” for Sales and ask to speak with the *Savi National Guard Solutions Team*. You can also email us at [sales@savi.com](mailto:sales@savi.com) and mention the National Guard.

**GSA and SEWP IV Contract Information**

Company Name: MicroTechnologies, LLC  
 Phone Number: 1-703-891-1073  
 Contract Type: GSA  
 Contract Number: GS-35F-062  
 Status: SDVO, Small Business, 8a, SDB

Company Name: immixGroup  
 Phone Number: 1-703-462-6274  
 Contract Type: SEWP IV  
 Contract Number: NNG07DA20B  
 Status: Small Business

**About Savi**

Savi Technology provides an integrated suite of complementary Automatic Identification & Data Capture products and solutions that drive business value by reducing supply chain assets, inventory and operational costs for commercial enterprises, defense agencies and other government customers. Founded in 1989, Savi is a wholly owned subsidiary of Lockheed Martin [NYSE: LMT], with headquarters in Mountain View, Calif., and offices in Singapore; Melbourne, Australia; Farnborough, UK; Lexington, Ky.; and Washington, D.C. For more information, visit [www.savi.com](http://www.savi.com).

**About Lockheed Martin**

Headquartered in Bethesda, Md., Lockheed Martin is a global security company that employs about 146,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. The corporation reported 2009 sales of \$45.2 billion. For additional information, visit [www.lockheedmartin.com](http://www.lockheedmartin.com).

**Contact Savi**

Let us show you how Savi’s supply chain solutions can work for your organization.

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