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**Savi and SGS Win Prestigious Ventana Research 2015 Technology Leadership Award for Excellence in Internet of Things (IoT) and Operational Intelligence**

*IoT-enabled analytic applications meet demand for real-time end-to-end visibility across global supply chain operations*

Alexandria, VA, January 05, 2015 – [Savi®](#), a pioneer in sensor technology and sensor data analytic solutions, and SGS, the world’s leading inspection, verification, testing and certification company, today announced they have jointly received Ventana Research’s distinguished 2015 Technology Leadership Award for Internet of Things (IoT) and Operational Intelligence. Presented annually, the award recognizes pioneering leaders and innovators that embrace technology to drive change and increase value for organizations worldwide.

Savi and SGS have been global partners for more than five years and are committed to helping complex global organizations meet the increasing demand for real-time visibility in supply chain operations with proven Industrial-IoT enabled solutions. SGS leverages Savi Insight™, a SaaS analytics solution that processes massive amounts of machine-to-machine (M2M) data and turns it into actionable, easy-to-grasp analytics. The solution empowers global organizations to track critical variables like time, temperature and location. Savi’s complete end-to-end supply chain logistics solution gives SGS the real-time analytics and predictive modeling they need to increase productivity, reduce theft and tampering and improve efficiencies related to inventory management and shipment ETA. Ventana Research recognized the critical role Savi’s solutions play in delivering real-world, real-time data to help SGS protect and secure in-transit assets. Savi currently protects more than \$17.5 billion dollars in commercial goods annually and serves more than 1,000 commercial clients.

“IoT enabled analytic applications are transforming the global supply chain as organizations continue to search for ways to process large amounts of data and turn it into actionable, operational intelligence,” said Mark Smith, CEO and chief research officer of Ventana Research. “Congratulations to Savi who continues to demonstrate leadership in the marketplace by delivering innovative solutions for partners

like SGS that delivers to its customers that combine best-in-class technology with experience and knowledge.”

A recent strategic investment by SGS will enable Savi to develop and jointly sell Industrial IoT solutions across SGS’s entire client base, access new markets and accelerate penetration of its award-winning, real-time analytic solutions for global supply chains. Savi will bring to market with SGS a number of “Powered by Savi” solutions helping to accelerate the growth and development of sensor-data analytic solutions.

“We are honored that Ventana Research has recognized our work with SGS and our shared vision for how IoT-enabled analytic solutions can reduce supply chain risk, enhance supply chain visibility and help global firms make more intelligent and informed decisions to dramatically impact the bottom line,” said Bill Clark, President and CEO of Savi. “Supply chain organizations today need the confidence to know they can effectively manage rising data volumes and translate that data into actionable operational intelligence in real-time to remain competitive. The Savi SGS alliance is a testament to how companies that tap into the power of Industrial IoT-enabled solutions are able to bring transformative solutions to the global marketplace.

“Our partnership with Savi has given us access to its award-winning solutions and industry experts so that we can drive forward future innovation at SGS,” said SGS CEO Frankie Ng. “Working with Savi for the last five years, we have achieved great results for our clients and we look forward to expanding our services and market capabilities by leveraging the latest in IoT innovation.”

### **About Savi**

Leveraging 25 years of leadership in sensor technology, Savi is pioneering sensor analytics solutions that create operational intelligence from the Internet of Things. Applying big data technologies to machine-generated data, Savi solutions are trusted to run the world’s largest and most complex asset tracking and monitoring network, serving the U.S. DoD, Allied military and more than 1,000 commercial companies around the world. For more information about Savi visit [www.savi.com](http://www.savi.com).

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### **About SGS**

SGS is the world's leading inspection, verification, testing and certification company. SGS is recognized as the global benchmark for quality and integrity. With more than 80,000 employees, SGS operates a network of over 1,650 offices and laboratories around the world.

SGS is leading the way with supply chain visibility solutions building on its successful Omnis electronic cargo tracking programmes in Africa. SGS is helping businesses around the world to achieve the very best in supply chain visibility using the latest analytics techniques associated to worldwide on the ground presence. For more information visit [www.sgs.com/omnis](http://www.sgs.com/omnis)

### **About Ventana Research**

Ventana Research is the most authoritative and respected benchmark business technology research and advisory services firm. We provide insight and expert guidance on mainstream and disruptive technologies through a unique set of research-based offerings including benchmark research and technology evaluation assessments, education workshops and our research and advisory services, Ventana OnDemand. Our unparalleled understanding of the role of technology in optimizing business processes and performance and our best practices guidance are rooted in our rigorous research-based benchmarking of people, processes, information and technology across business and IT functions in every industry. We deliver education and expertise to our clients to increase the value they derive from technology investments while reducing time, cost and risk.

Ventana Research provides the most comprehensive analyst and research coverage in the industry; business and IT professionals worldwide are members of our community and benefit from Ventana Research's insights, as do highly regarded media and association partners around the globe. **We encourage you to come and collaborate with us. Our views and analyses are distributed daily through blogs and social media channels including [Twitter](#), [Facebook](#), [LinkedIn](#) and [Google+](#).**

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