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U.S. DEFENSE DEPARTMENT SELECTS SAVI AS SOLE PROVIDER FOR RFID-IV CONTRACT

\$102 Million, Five-Year Deal Reaffirms Savi's Leadership

ALEXANDRIA, VA (April 9, 2014) – The United States Department of Defense (DoD) has awarded Savi a five-year contract as the sole provider to the RFID-IV program (Contract #: W52P1J-14-D-0014). Today's RFID-IV award follows the \$204 million solicitation issued by the DoD in September of 2013 to support the Product Director Automated Movement and Identification Solutions (PD AMIS) mission. As the initial RFID-IV contract, it establishes a \$102 million ceiling for Savi to provide the DoD and other agencies with a comprehensive array of hardware and software products including active Radio Frequency Identification (aRFID) sensors, readers, Real-Time Location Systems (RTLS), Satellite Communication (SATCOM) and related solutions for global asset planning and tracking of personnel, equipment and sustainment cargo worldwide.

"Throughout our 25-year history, Savi has maintained a strong partnership with the U.S. Department of Defense (DoD) and the dedicated personnel responsible for the sophisticated tasks of automatic identification, transportation and logistics tracking across the armed services around the globe," said Bill Clark, President and Chief Executive Officer, Savi. "Being selected to fulfill the requirements of RFID-IV reflects Savi's long-standing history as the pioneer, innovator and inventor of technologies, products and protocols that facilitate the use of sensors to improve operational analysis, efficiency and insight—and reaffirms our leadership status as the premier provider of both military RFID systems and the enabler of critical asset tracking capabilities on an enormous scale."

Savi is the only company to be selected as a prime contractor on all four of the RFID-named contracts (RFID-I, -II, -III) and has now been named the sole provider twice (RFID-II and -IV). Over the course of the first three RFID contracts - which had a combined ceiling of more than \$1 billion - Savi won more than 97% of all awards, totaling more than 61% of the combined ceiling.

"RFID-IV is a crucial element to the AMIS vision of a DoD-wide enterprise that leverages identification and information technologies to enable efficient use of global asset planning and the movement and

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tracking of personnel, equipment and sustainment cargo from home station to destination and back," said Jim Alexander, Product Director, PD AMIS. "The AMIS mission to provide the DoD with AIT and RFID products and services continues realization through this contract award."

In addition to the hardware and software provided directly by Savi [see today's related announcement: SAVI LAUNCHES NEW SENSORS, READERS AND PORTABLE DEPLOYMENT KITS THAT DELIVER DRAMATIC PERFORMANCE ADVANCES on www.savi.com, several world-class technology and services providers have partnered with Savi as subcontractors on the RFID-IV award. Hardware providers include Identec Solutions AG, Intermec by Honeywell (NYSE: HON), Orbcomm (NASDAQ: ORBC) and Ubisense (SEA: UK: UBI). Technical Engineering Service Providers include Northrop Grumman (NYSE: NOC) and Evanhoe and Associates. Companies participating in today's announcement with Savi include:

Marc Eisenberg, Chief Executive Officer, Orbcomm

"The combination of Savi's military leadership and state-of-the-art RFID technology with Orbcomm's satellite expertise in powering M2M applications offers the Department of Defense a broad hardware, software, and network services portfolio to enable advanced location-based monitoring solutions for military logistics support. We are pleased to be partnering with Savi on the RFID-IV program to deploy our complementary technologies to deliver mission-critical data, operational intelligence and enhanced intransit visibility for our government customers."

Chuck Evanhoe, President of Evanhoe & Associates

"Evanhoe & Associates' extensive experience with government agencies, contracts, and technologies gives us a unique understanding of implementing RFID solutions across the DoD.

We have worked successfully with Savi on several engagements and have witnessed first-hand the company's commitment and proven leadership in the military RFID space. We are excited to continue our partnership and to provide innovative, state-of-the-art solutions to the DoD."

Brian Robertson, Chief Executive Officer, of Identec Solutions, AG

"Given Savi's proven leadership for the RF-ITV network, it was an easy choice for Identec to partner with Savi on the RFID-IV contract. Identec has always been proud to support the mission readiness and performance requirements of the military supply chain. We at Identec look forward to supporting Savi, the DoD, the other U.S. government agencies, NATO and their allies with our portfolio of robust RFID hardware."

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Richard Green, Chief Executive Officer, Ubisense

"Ubisense's indoor tracking solutions combined with Savi's world-class RFID capabilities cast an allencompassing net to deliver end-to-end visibility into once untraceable processes. From efficient asset management and logistics processes to improved manufacturing and MRO operations, this contract signals tremendous opportunities for Savi and Ubisense to enable the significant benefits combined indoor/outdoor location intelligence can provide across federal organizations. We look forward to working with Savi to provide location intelligence solutions that meet the needs of the Department of Defense and other government agencies."

Tom Glen, Federal Sales Director, Honeywell Scanning and Mobility

"Given Savi Technology's expertise in military logistics and asset tracking, we're excited to team with Savi Technology on the RFID-IV contract. Based on the award-winning 70 Series handheld mobile computers from Intermec by Honeywell, customers will benefit from significantly enhanced battery life, barcode scanning capability, processing speed, memory capacity and upgraded display and keyboard. This partnership showcases our continued commitment to delivering leading edge products and services to the Department of Defense and other federal departments and agencies."

Savi pioneered, patented, and currently licenses the ISO 18000-7 RFID protocol used by the DoD and its allies worldwide for logistics and tracking of assets. Savi hardware and software components are integrated into every aspect of the DoD Radio Frequency In-Transit Visibility (RF-ITV) network, the world's largest RFID-enabled asset visibility system which tracks material as it moves through the DoD supply chain. Allied military units, including NATO and the Australian Defence Force, also utilize Savi solutions. Savi's military RFID solutions are deployed in 52 countries, monitor more than 4 million sensors and include 4,600 read/write sites and 32,000 mobile readers.

About Savi

Leveraging 25 years of leadership in sensor technology, Savi is pioneering sensor analytics solutions that create operational intelligence from the Internet of things. Applying big data technologies to machine-generated data, Savi solutions are trusted to run the world's largest and most complex asset tracking and monitoring network, serving the U.S. DoD, Allied military and more than 250 commercial companies around the world.

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