



**FOR IMMEDIATE RELEASE**

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**IDENTEC SOLUTIONS AND SAVI TECHNOLOGY EXPAND REACH  
WITH STRATEGIC PARTNERSHIP**

**LUSTENAU, AUSTRIA & ALEXANDRIA, VA – 23 September 2013** – IDENTEC SOLUTIONS AG (“IDENTEC”) and Savi Technology (“Savi”) today jointly announced that the companies have entered a worldwide mutual reseller agreement. Both companies have been leaders in the use of real-time wireless identification, location and sensor technologies and the multi-year agreement strengthens both companies’ sales efforts by leveraging market and geographic synergies.

Savi pioneered the ISO 18000-7 radio frequency identification (“RFID”) protocol used by the US Department of Defense (“DoD”) and its allies worldwide for logistics tracking of assets and has a strong footprint within that market. IDENTEC has pioneered the development of Intelligent Long Range® (ILR®) active RFID technology in the 868 MHz and 915 MHz frequency bands that is used in the maritime, oil & gas, and industrial sectors. The agreement helps Savi gain greater adoption in commercial markets, while giving IDENTEC greater traction in defense opportunities.

The agreement will also help each company gain a greater presence geographically, leveraging IDENTEC’s strong presence in Europe with Savi’s established base in the United States.

We are already a licensee of the 18000-7 technology from Savi and by building on Savi’s extensive portfolio, we will strengthen our position in an interesting market,” said Brian Robertson, CEO at IDENTEC.

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“When two market leaders come together and promote the adoption of solutions with the power to change the way businesses operate, it’s the customers who benefit,” said Bill Clark, President and CEO, Savi Technology. “Our partnership with Identec makes it easier for organizations to experience first-hand how operational analytics dramatically improve their businesses.”

### **About IDENTEC SOLUTIONS AG**

IDENTEC SOLUTIONS is a global provider of wireless solutions that improve efficiency, safety and security in harsh operating environments. Backed by 24/7 global support, IDENTEC’s industry-specific solutions are built on the award-winning SensorSMART platform, a proven, robust wireless sensor network that is also used by the world’s leading application providers, systems integrators and governments. An IDENTEC GROUP company, IDENTEC SOLUTIONS is privately held with its corporate office in Austria, and regional offices in Australia, Germany, Norway, and USA. To learn more visit [www.identecsolutions.com](http://www.identecsolutions.com) or follow IDENTEC SOLUTIONS @AssetVisibility.

### **About Savi**

Savi Technology provides organizations with operational analytics – the ability to collect and convert operational information into useful knowledge – from physical objects like supplies, equipment and cargo. The Savi Sensor Based Analytics Platform gives enterprises the ability to access, analyze and learn from new data in ways previously impossible, yielding streamlined operations, enhanced security and dramatically improved enterprise decision-making. Savi is headquartered in Alexandria, VA, with operations in Lexington, KY and around the world. Savi was named a 2013 Computerworld Honors Laureate for the economic improvements its technology has provided to several countries in Africa. Savi has more than 100 domestic and foreign issued patents covering a variety of technologies and is an active participant in several industry standards bodies including ISO 18000-7. For more information visit [www.savi.com](http://www.savi.com).

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